

SAN ANTONIO WATER SYSTEM
 P. O. BOX 2449
 SAN ANTONIO, TEXAS 78298-2449
TABULATION OF BIDS

PROPOSAL Best Value Bid for Building Control System for SAWS Headquarters and
 FOR: SAWS Environmental Services Laboratory

TIME &

DATE: 3:00 p.m., March 18, 2013

ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY	UNIT PRICE	Open Tech 11865 IH 10 West, Ste. 609 San Antonio, TX 78230	Comutrols 221 Bark Drive, Bldg. C-5 Harvey, LA 70058	Johnson Controls 3660 Thousand Oaks, Suite 216 San Antonio, TX 78247	HTS Texas 102 W. Nakoma San Antonio, TX 78216	Entech 8202 Sand Pebble San Antonio, TX 78250
ITEM 1	SAWS HEADQUARTERS TOWER 1						
	Plant	TOTAL	9,500.00	11,400.00	9,717.00	16,000.00	50,886.00
	Building Crawl Space	TOTAL	6,700.00	3,200.00	2,189.00	2,000.00	30,882.00
	Floor 1	TOTAL	39,400.00	45,000.00	45,122.00	34,888.00	48,884.00
	Floor 2	TOTAL	37,600.00	45,000.00	45,122.00	34,888.00	48,884.00
	Floor 3	TOTAL	33,100.00	45,000.00	45,122.00	34,888.00	48,884.00
	Floor 4	TOTAL	34,900.00	45,000.00	45,122.00	34,888.00	48,884.00
	Floor 5	TOTAL	36,700.00	0.00	45,122.00	34,888.00	48,884.00
	Floor 6	TOTAL	37,600.00	45,000.00	45,122.00	29,750.00	48,884.00
	Penthouse	TOTAL	8,500.00	3,700.00	7,667.00	8,000.00	64,891.00
	TOTAL ITEM 1	TOTAL	244,000.00	243,300.00	290,305.00	230,190.00	439,963.00
ITEM 2	SAWS HEADQUARTERS TOWER 2						
	Plant	TOTAL	9,500.00	9,900.00	9,709.00	16,000.00	54,868.00
	Building Crawl Space	TOTAL	4,900.00	3,200.00	1,172.00	2,000.00	40,767.00
	Floor 1	TOTAL	44,700.00	45,300.00	45,122.00	38,195.00	48,852.00
	Floor 2	TOTAL	38,400.00	45,300.00	45,122.00	34,888.00	48,852.00

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	Floor 3	UNIT PRICE TOTAL	42,000.00	45,300.00	45,122.00	34,888.00	48,852.00
	Floor 4	UNIT PRICE TOTAL	42,000.00	45,300.00	45,122.00	36,888.00	48,852.00
	Penthouse	UNIT PRICE TOTAL	6,500.00	3,700.00	7,431.00	8,000.00	50,925.00
	TOTAL ITEM 2	TOTAL	188,000.00	198,000.00	198,800.00	170,859.00	341,968.00
ITEM 3	ENVIRONMENTAL LAB	UNIT PRICE TOTAL					
	Environmental Lab	TOTAL	50,450.00	30,000.00	7,636.00	61,430.00	41,923.00
	TOTAL ITEM 3	TOTAL	50,450.00	30,000.00	7,636.00	61,430.00	41,923.00
ITEM 4	SERVICE AGREEMENT	UNIT PRICE TOTAL					
	3 ea. Service Agreement (Three Year after initial two years)	TOTAL	28,956.00	36,000.00	13,500.00	66,000.00	12,240.00
	TOTAL ITEM 4	TOTAL	28,956.00	36,000.00	13,500.00	66,000.00	12,240.00
ITEM 5	EMERGENCY SERVICES	UNIT PRICE TOTAL					
	9 ea. Emergency Call for System outages not attributable or related to Warranty provisions. (Per trip and per location address)	TOTAL	1,314.00	2,565.00	1,260.00	3,510.00	765.00
	9 ea. Trip Charge for Emergency/After Hours/Mileage Travel (Flat Rate Trip Charge)	TOTAL	477.00	N/A	1,890.00	405.00	765.00
	27 ea. Standard Labor Rate (Hour)	TOTAL	2,889.00	2,565.00	1,890.00	2,565.00	2,295.00
	14 ea. Premium Labor Rate - Emergencies/After Hours (Hour)	TOTAL	2,044.00	1,750.00	1,470.00	1,610.00	1,785.00
	BMS related components (software or hardware) not attributable or related to Warranty provisions. Part ____% Discount - Discount rate applies to all components	TOTAL	10,000.00	20,000.00	20,000.00	18,000.00	12,000.00
	TOTAL ITEM 5	TOTAL	16,724.00	26,880.00	26,510.00	26,090.00	17,610.00

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	GRAND TOTAL (ITEMS 1, 2, 3, 4 & 5)	TOTAL	528,130.00	534,180.00	536,751.00	554,569.00	853,704.00
	Terms		2% 10 days	Net 30 days	Net 30 days	2% 10 days	Net 30 days
	Delivery Days						

***AWARD IS BASED UPON "BEST VALUE" EVALUATION CRITERIA AND PRICE CONSIDERED. PRICE IS ONLY ONE OF THE CRITERIA**